

Selected Contributions And Achievements:

- Increased institutional revenues to over \$320K and enhanced student recruitment from 15% to 64%, while leading research into further market potential; developing project reports to secure management buy-in for an overseas expansion venture.
- Provided educational expertise, strategic planning, and coordination for the design and development of strategies and work plans for the implementation of over fifteen Symbiosis International University education and training programs.
- Planned for the design and development of resources supporting professional learning opportunities; increasing awareness of students' diverse learning needs and styles among faculty, parents, and the student community, while participating in international educational fairs in the Middle Eastern Region.
- Coordinated seminars and alumni gatherings to increase market awareness of Symbiosis International University programs, in addition to compiling and presenting strategic business evaluations, breakeven analyses, and revenue projections.
- Coordinated regional partnerships and client relationships, facilitated the collaboration and signing of two key memoranda of understanding with private and government institutions, including with the Higher Colleges of Technology, enabling the launch of multiple new programs.
- Managed the full range of commercial communications and public relations pertaining to the UAE branch, liaising with key partners to develop business internship opportunities for students, and conducted managerial recruitment and training.
- Taught management bridge program courses to sessions of 32 undergraduate students, while proactively supporting additional learning opportunities under Symbiosis University and American College partnerships.
- Developed recommendations to senior management for the involvement of education specialists in the development and implementation of policies and programs, and authored necessary supporting documentation and briefing material.